OFFICE OF THE ENGINEER-IN-CHIEF (CIVIL), ODISHA NIRMAN SOUDHA, KESHARI NAGAR, UNIT – V, BHUBANESWAR – 751 001

Letter No. PMU – WB – 35/2012 - 43826

Dt. 22.12.12

From

Er. Nalini Kanta Pradhan

Chief Engineer, World Bank Projects, Odisha Tel: + 91 674 239 6783 / Fax: +91 674 239 0080 Email: pmuosrp@gmail.com

То

The Engineer-in-Chief –cum- Secretary Works Department, Government of Odisha, Bhubaneswar – 751 001

Sub: Procurement of Commercial Off-the-Shelf (COTS) Software for Odisha Road Asset Management System (O-RAMS)

Minutes of BID Opening held on 21st Dec 2012 at 16:30 Hours

Ref:

IFB Number: PMU-WB-35/2012/AMS-COTS issued in this office No. 34168 Dt. 05 Oct 2012

Sir,

In inviting a kind reference to above, please find enclosed herewith the minutes of the BID Opening for the aforesaid Goods Package held at 16: 30 Hours on 21st Dec 2012 for favour of information of the Government.

Encl. As above

Yours faithfully,

Chief Engineer World Bank Projects, Odisha

Memo No.

43827

43828

22.12.12

Copy alongwith copy of the enclosures forwarded by Email to **Mr. Rajesh Rohatgi**, Senior Transport Specialist & Task Team Leader OSRP, The World Bank, South Asia Sustainable Development Unit (Transport), 18-20, Kasturba Gandhi Marg, New Delhi-110 001 for favour of information.

Dt.

Encl. As above

Chief Engineer World Bank Projects, Odisha

Memo No.

Encl. As above

Dt. 22,12,12

Copy alongwith copy of the enclosures forwarded to the following Bidders, who submitted their BIDs for information.

- SATRA Infrastructure Management Services Pvt. Ltd, #102, Vishnu Sai Bldg, 1-8-169, Chikadapally, Hyderabad – 500 020, Andhra Pradesh / 605, 6th Floor, Ashoka Bhoopal Chambers, S.P. Road, Begumpet, Secunderabad – 500 003 [Email: <u>info@satra-iman.com</u> / Fax: 040 27840050]
- 2. Bentley Systems India Private Limited, 203, Okhala Industrial Estate, Phase III, New Delhi 110 020 [Email: pankaj.mittal@bentley.com Fax: 011 4902 1199]

Chief Engineer

World Bank Projects, Odisha

MINUTES OF BID OPENING - (ICB Goods)

Odisha State Roads Project

Loan No.: 7577 - IN

Basic Data Sheet

1.	Package Number	:	IFB Number: PMU-WB-35/2012/AMS-COTS
2.	Item/Work Description	•	Procurement of Commercial Off-the-Shelf (COTS) Software for Odisha Road Asset Management System (O-RAMS).
3.	Estimated Value		US\$ 500,000
4.	Date of issue of IFB	:	05 October, 2012
5.	Mode of Procurement	•	International Competitive Bidding
6.	(a) Deadline for submission of bids (date and time)	:	21 Dec 2012 at 16:00 hours
	(b) Bid opening date and time	:	21 Dec 2012 at 16:30 hours
7.	No. of Bidding Document sold	:	Bids were available for download at project website at <u>http://osrp.gov.in</u> and Government of India website at <u>http://tenders.gov.in</u> free of cost. Physical Selling made:
	• • • •		Domestic: Nil Foreign: Nil JV : Nil
8.	Number of bids received*	:	Gr. A : Nil Gr. B : 1 (One) Gr. C : 1 (One)
			Total : 2 (Two)
9.	Bid Validity expires on	:	90 Days from Bid Opening (i.e. till 21 March 2013)

(Sri Jayadev Mishra) Sr. Divisional Accounts Officer, PMU, OSRP

3 く .12

(Sri Rashmi Ranjan Bohidar) Superintending Engineer (i/c) IS CELL, OWD

Odisha State Roads Project

RECORD OF BID OPENING (ICB)

Loan Number : 7577 - IN

Package Number :

IFB Number: PMU-WB-35/2012/AMS-COTS

Description of Item/Work :

Procurement of Commercial Off-the-Shelf (COTS) Software for Odisha Road Asset Management System (O-RAMS).

1. The following bids received by closing date and time, i.e., 16:00 hours on 21st Dec 2012, were publicly opened in the presence of the bidders' representatives listed below at 16:30 hours on 21 Dec 2012.

•	S. No.	Name of Bidder	Group	Bid Sec Amount and Currency	curity Validity	Bid Amount as per Bid Submission Form	Discount offered, if any	Alternative offer, if any
	1.	SATRA (Infrastructure Management Services Pvt. Ltd	С	INR 500,000	30 Apr 2013	<u>i.) Software</u> <u>License Costs:</u> USD 230,100 and INR 602,000	<u>i.) Software</u> <u>License Costs:</u> <u>75% on Foreign</u> <u>Currency</u> (Unconditional)	NIL
		· · · ·				ii.) <u>Related</u> <u>Services</u> (<u>Training and</u> <u>Configuration</u>) INR 13,805,000	ii.) <u>Related</u> <u>Services</u> (<u>Training and</u> <u>Configuration)</u> None	
						iii <u>) AMC:</u> USD 150,000	iii <u>) AMC:</u> None	
	2.	Bentley Systems India Private Limited	B	INR 500,000	23 Apr 2013	INR 2,82,50,771	. NIL	NIL

2. The following representatives of bidders are present during the bid opening:

S.	Name of Representative	Signature	Name of Bidder /	* Name of
No.			J V Partners	Manufacturer if
			· .	different from
				bidder
1	Mr. Durga Srinivas Rao Manager,	Ref. Bid Opening	SATRA Infrastructure	HIMS Limited,
	Administration	Register	Management Services Pvt. Ltd	Auckland,
		U		Newzealand
2	Mr. Pankaj Mittal	Ref. Bid Opening	Bentley Systems India Private	
	Business Development Manager	Register	Limited	

Complaints, if any : NIL

Signature, Name and Designation of the Bid Opening Officers :

(Sri Jayadev Mishra) Sr. Divisional Accounts Officer, **PMU, OSRP**

21.12.

(Sri Rashmi Ranjan Bohidar) Superintending Engineer (i/c) IS CELL, OWD

Bid Opening Checklist

, (To be filled out for each bid as it is read out)

Contra	act Reference: IFB Number: PMU-WB-35	/2012/AMS-COTS		
Bid O	pening Date: 21 st December 2012	Tin	ne: 16: 30 Hou	rs
Name	of Bidder: SATRA Infrastructure Manage	ement Services Pvt. Ltd		
				,
(a)	Is outer envelope of bid sealed?		YES	
(b)	Is bid form completed and signed?		YES	
(c)	Expiration date of bid:	(In conf) 90 Days from Bid Open	formity to ITB (ing (i.e. till 21	
(d)	Is documentary authority for signing enc	Directo	ents signed by a r of the Compar Bid Information	ny
(e)	Amount of bid security (if required):	INR 500,000 or	USD 10,000 or	equivalent
	Sl. Name of the Bank	BG Reference No.	Amount	Validity
	1 Axis Bank Limited,	16340100001125	Rs. 500,000	30-04-2013
	Hyderabad, India	Dt. 18-12-2012		
(f)	Describe any "Substitution," "Withdrawa	al," or "Modification" su	Ibmitted :	NIL
(g)	Describe any alternative bid made:		:	NIL
(h)	Describe any discounts or modifications	offered:		
•	Software License Costs: 75% on Related Services (Training and C AMC: None			
(i)	Additional comments:			NIL
(j)	Name of bidder or representative present	: Mr. Durga Srinivas Ra	o Manager, Adı	ninistration
(k)	Total bid price:	(list currencies and amo	ounts or percenta	ages)
	i.) Software License Costs: ii.) Related Services (Training and Confi iii) AMC:		0,100 and INR 805,000 0,000	602,000
Signat	ture of responsible official:		Date: 21 st	Dec 2012
S	(Sri Jayader Mishra) Sr. Divisional Accounts Officer, PMU, OSRP		۲۲۰۰۹۲۰۰ Sri Rashmi Ranja uperintending E IS CELL, (ngineer (i/c)

Bid Opening Checklist

(To be filled out for each bid as it is read out)

Contra	act Refer	ence: IFB Number: PMU-WB-35/	2012/AMS-COTS				
Bid O	pening D	Date: 21 st December 2012	Tim	Time: 16: 30 Hours			
Name	of Bidde	er: Bentley Systems India Private I	Limited				
(a)	Ia outo	r envelope of bid sealed?		YES			
(a)				YES			
(b)	Is bid f	form completed and signed?		YES			
(c)	Expira	tion date of bid:		(In conformity to ITB Cl. 20.1) Days from Bid Opening (i.e. till 21 March 2013)			
(d)	Is doci	umentary authority for signing encl	Business Development M	ents signed by t Manager of the id Information	Company		
(e)	Amour	nt of bid security (if required):	INR 500,000 or USD 10,000 or equivalent				
	SI.	Name of the Bank	BG Reference No.	Amount	Validity		
•	1	The Hongkong and Sanghai Banking Corporation Limited, New Delhi, India	BBDNDH122673 Dt. 12-12-2012	Rs. 500,000	23-04-2013		
(f)	Describe any "Substitution," "Withdrawal," or "Modification" submitted : NIL						
(g)	Descri	be any alternative bid made:		:	NIL		
(h)	Descri	be any discounts or modifications of	offered:	:	NIL		
(i)	Additi	onal comments:			NIL		
(j)	Name	of bidder or representative present:	Mr. Pankaj Mittal, Bus	iness Developn	nent Manager		

(k) Total bid price:

Indian Rupees 2,82,50,771

Signature of responsible official:

(Sri Jayadev Mishra)

Sr. Divisional Accounts Officer, PMU, OSRP Date: 21st Dec 2012

21.12

(Sri Rashmi Ranjan Bohidar) Superintending Engineer (i/c) IS CELL, OWD

Name of the Work: Procurement of Commercial Off-the-Shelf (COTS) Software for Odisha Road Asset Management System (O-RAMS).

BID Identification No.: IFB Number: PMU-WB-35/2012/AMS-COTS

- 22.

						· · · ·	T
S1.	Name of the BIDDER	Cost of Bidding	BID Security	Withdrawal /	BID Prices	Discounts	Alternative
No.		Document	Amount & Validity	Substitution /		offered,	Offer
		Amount &		Modification,		if any	
		Instrument No		if any			
							<u> </u>
							-
				e e e e e e e e e e e e e e e e e e e			
1		D B 10 500/-	BG 10-1634100001125		i) soft more hanse cost	i)-soft was being-	
And a state of the	SATRA Intradisactorse may	1 1	From Axis Bank Limite	J.	USD-230,100 ord INR 602,000	25% ON Boreigh carroneg	n maana ahaa maa ka sada ahaa ahaa ahaa ahaa ahaa ahaa aha
	Services put. LTd. Ges, 6th:	bors Standard chartesed	coast minegement centre	and the second se	Related Services	1) Refered surre	NIL
		SUSAMEN CIDIEDEC	Hydersobad (AP) at. 18-12,0012	NITL	INR- 13,805,000	- None.	n an le suite anna an le s Tagairtí an le suite anna an le suite anna an le suite anna an le suite anna anna anna anna anna anna anna an
a landa analas oraș i terr vala fina de Sere e Brieta	Ashoka 120hoopal chambers, s.p.	NON0, 07:2042	Arrount-13 500 000 -	11	AMC - A	DAMC-	
1. The second	Begumpet, Securdorabad - 500 a	3 dt. 18-12, 2012			AMC- 2 USD-150,000	None.	S
	IFGIÉCe.	11 18 - 12, 2015	Votiolity - 30.04.2013			Con conditional	
		and a state of the second s	anna an ann an Aonaichtean an Aonaichtean an Aonaichtean an Anna Aonaichtean ann an Aonaichtean Aonai				
		and a second state of the second s					ang tahun 1997 ng mga ng mg
2,	Bentley Systems Indian	DD & R 10 5001-	BG-NO-BEDNDH12267	3	n fan inweren weren en weren en weren en weren weren weren en weren en weren en weren en weren en weren en were		
	Prt. Ltd,		dated- 12 November 2015		INA: >,82,50,771	NIL	NIL
Providence (P. States, and ct. Jack (P. Same)	203, OKHO Industrial & state	from - HSRC Bank- New Delhi	3000m -	• • • • • • • • • • • • • • • • • • •			
8				I NI I			
	phase - 111, New Delmi	DD 10-744482	HSBC bank	NIL			
	Phase-111, New Delhi pm- 110020, (Indice.	DD 10-744482 att 14-12, 2012	P3 5,00,000f.				
	Phose - 111, Near Delmi pm - 110020, (India,	DD 10-744482					
	Phase-111, New Delhi Pm- 110020, (India.	DD 10-744482	P3 5,00,000f.				
	Phose - 111, New Delmi pm - 110020, (Endler,	DD 10-744482	PS 5,00,000f. Volta npto- 23.4-2013				
	Phose - 111, New Delhi pm - 110020, (Indice.	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose-111, New D-1111 pm- 110020, (India.	DD 10-744482	PS 5,00,000f. Volta npto- 23.4-2013				
	Phose - 111, New Delhi PHA - 110020, (Indice.	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only			4	
	Phose - 111, Near D-121	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-12 PHA - 110020, (Indice.	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-1111 PH- 110020, (India.	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-12 PHA - 110020, (Indice,	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-121 PHA - 110020, (Endler,	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-12 PHA - 110020, (Indice.	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-12 20020, (Endler,	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-1mi PHA - 110020, (Indice.	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-12 20020, (Endler,	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-1mi PHA - 110020, (Indice,	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-12 200, (Endler,	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				
	Phose - 111, Nem D-111 PHA - 110020, (Indice,	DD 10-744482	PS 500,000f- votid npto- 23.4-2013 [WO Only				

. . 23.

Date of Opening: 21st Dec 2012 Time of Opening: 16: 30 Hours

Complaint, Name and Signature of the ifany Representative Durga Sriwivos Raw manager - Admn M 21/12/12 5:20PM Jank as PANKAJ MITTAL 12 21 BUSINESS DEVLO MANACHER