

OFFICE OF THE ENGINEER-IN-CHIEF (CIVIL), ODISHA  
NIRMAN SOUDHA, KESHARI NAGAR, UNIT - V, BHUBANESWAR - 751 001

Letter No. PMU - WB - 35 / 2012 -

43826

Dt.

22.12.12

**From**

**Er. Nalini Kanta Pradhan**

Chief Engineer, World Bank Projects, Odisha

Tel: + 91 674 239 6783 / Fax: +91 674 239 0080

Email: pmuosrp@gmail.com

**To**

**The Engineer-in-Chief -cum- Secretary**

Works Department, Government of Odisha,  
Bhubaneswar - 751 001

**Sub:** Procurement of Commercial Off-the-Shelf (COTS) Software for Odisha Road Asset Management System (O-RAMS)

- **Minutes of BID Opening** held on 21<sup>st</sup> Dec 2012 at 16:30 Hours

**Ref:** IFB Number: PMU-WB-35/2012/AMS-COTS issued in this office No. 34168 Dt. 05 Oct 2012

Sir,

In inviting a kind reference to above, please find enclosed herewith the minutes of the BID Opening for the aforesaid Goods Package held at 16: 30 Hours on 21<sup>st</sup> Dec 2012 for favour of information of the Government.

Yours faithfully,

Encl. As above

  
**Chief Engineer**

World Bank Projects, Odisha

Memo No.

43827

Dt.

22.12.12

Copy alongwith copy of the enclosures forwarded by Email to **Mr. Rajesh Rohatgi**, Senior Transport Specialist & Task Team Leader OSRP, The World Bank, South Asia Sustainable Development Unit (Transport), 18-20, Kasturba Gandhi Marg, New Delhi-110 001 for favour of information.

Encl. As above

  
**Chief Engineer**

World Bank Projects, Odisha

Memo No.

43828

Dt.

22.12.12

Copy alongwith copy of the enclosures forwarded to the following Bidders, who submitted their BIDs for information.

1. **SATRA Infrastructure Management Services Pvt. Ltd**, #102, Vishnu Sai Bldg, 1-8-169, Chikadapally, Hyderabad - 500 020, Andhra Pradesh / 605, 6<sup>th</sup> Floor, Ashoka Bhoopal Chambers, S.P. Road, Begumpet, Secunderabad - 500 003 [Email: [info@satra-iman.com](mailto:info@satra-iman.com) / Fax: 040 27840050]
2. **Bentley Systems India Private Limited**, 203, Okhala Industrial Estate, Phase - III, New Delhi 110 020 [ Email: [pankaj.mittal@bentley.com](mailto:pankaj.mittal@bentley.com) Fax: 011 4902 1199]

Encl. As above

  
**Chief Engineer**

World Bank Projects, Odisha

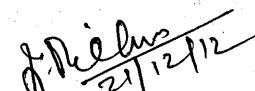
**MINUTES OF BID OPENING - (ICB Goods)**

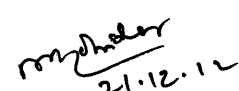
**Odisha State Roads Project**

**Loan No.: 7577 - IN**

**Basic Data Sheet**

1. Package Number : IFB Number: PMU-WB-35/2012/AMS-COTS
2. Item/Work Description : Procurement of Commercial Off-the-Shelf (COTS) Software for Odisha Road Asset Management System (O-RAMS).
3. Estimated Value : US\$ 500,000
4. Date of issue of IFB : 05 October, 2012
5. Mode of Procurement : International Competitive Bidding
6. (a) Deadline for submission of bids (date and time) : **21 Dec 2012 at 16:00** hours
- (b) Bid opening date and time : **21 Dec 2012 at 16:30** hours
7. No. of Bidding Document sold : Bids were available for download at project website at <http://osrp.gov.in> and Government of India website at <http://tenders.gov.in> free of cost.  
  
Physical Selling made:  
  
Domestic: Nil Foreign: Nil JV : Nil
8. Number of bids received\* : Gr. A : Nil Gr. B : 1 ( One) Gr. C : 1 ( One)  
  
Total : 2 ( Two )
9. Bid Validity expires on : **90 Days from Bid Opening ( i.e. till 21 March 2013 )**

  
( Sri Jayadev Mishra )  
Sr. Divisional Accounts Officer,  
PMU, OSRP

  
( Sri Rashmi Ranjan Bohidar )  
Superintending Engineer (i/c)  
IS CELL, OWD

# Odisha State Roads Project

## RECORD OF BID OPENING (ICB)

**Loan Number : 7577 - IN**

**Package Number :** IFB Number: PMU-WB-35/2012/AMS-COTS

**Description of Item/Work :** Procurement of Commercial Off-the-Shelf (COTS) Software for Odisha Road Asset Management System (O-RAMS).

1. The following bids received by closing date and time, i.e., **16:00 hours on 21<sup>st</sup> Dec 2012**, were publicly opened in the presence of the bidders' representatives listed below at **16:30 hours on 21 Dec 2012**.

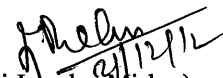
| S. No. | Name of Bidder                                    | Group | Bid Security        |             | Bid Amount as per Bid Submission Form  | Discount offered, if any  | Alternative offer, if any |
|--------|---|-------|---------------------|-------------|--|---|---------------------------|
|        |   |       | Amount and Currency | Validity    |  |   |                           |
| 1.     | SATRA Infrastructure Management Services Pvt. Ltd | C     | INR 500,000         | 30 Apr 2013 | i.) <u>Software License Costs:</u><br>USD 230,100 and INR 602,000<br><br>ii.) <u>Related Services (Training and Configuration)</u><br>INR 13,805,000<br><br>iii.) <u>AMC:</u><br>USD 150,000 | i.) <u>Software License Costs:</u><br>75% on Foreign Currency (Unconditional)<br><br>ii.) <u>Related Services (Training and Configuration)</u><br>None<br><br>iii.) <u>AMC:</u><br>None | NIL                       |
| 2.     | Bentley Systems India Private Limited             | B     | INR 500,000         | 23 Apr 2013 | INR 2,82,50,771  | NIL   | NIL                       |

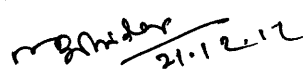
2. The following representatives of bidders are present during the bid opening:

| S. No. | Name of Representative                         | Signature                 | Name of Bidder / J V Partners                     | * Name of Manufacturer if different from bidder |
|--------|--|---------------------------|---|---|
| 1      | Mr. Durga Srinivas Rao Manager, Administration | Ref. Bid Opening Register | SATRA Infrastructure Management Services Pvt. Ltd | HIMS Limited, Auckland, Newzealand              |
| 2      | Mr. Pankaj Mittal Business Development Manager | Ref. Bid Opening Register | Bentley Systems India Private Limited             |   |

Complaints, if any : **NIL**

Signature, Name and Designation of the Bid Opening Officers :

  
 ( Sri Jayadev Mishra )  
**Sr. Divisional Accounts Officer,**  
**PMU, OSRP**

  
 ( Sri Rashmi Ranjan Bohidar )  
**Superintending Engineer (i/c)**  
**IS CELL, OWD**

### Bid Opening Checklist

(To be filled out for each bid as it is read out)

Contract Reference: IFB Number: PMU-WB-35/2012/AMS-COTS

Bid Opening Date: **21<sup>st</sup> December 2012**

Time: **16: 30 Hours**

Name of Bidder: SATRA Infrastructure Management Services Pvt. Ltd


- (a) Is outer envelope of bid sealed? YES
- (b) Is bid form completed and signed? YES
- (c) Expiration date of bid: (In conformity to ITB Cl. 20.1)  
90 Days from Bid Opening ( i.e. till 21 March 2013 )
- (d) Is documentary authority for signing enclosed? Documents signed by a  
Director of the Company  
as per Bid Information Form
- (e) Amount of bid security (if required): INR 500,000 or USD 10,000 or equivalent

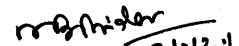
| Sl. | Name of the Bank                       | BG Reference No.                 | Amount      | Validity   |
|-----|--|----------------------------------|-------------|------------|
| 1   | Axis Bank Limited,<br>Hyderabad, India | 16340100001125<br>Dt. 18-12-2012 | Rs. 500,000 | 30-04-2013 |

- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : NIL
- (g) Describe any alternative bid made: : NIL
- (h) Describe any discounts or modifications offered:  
Software License Costs: 75% on Foreign Currency  
Related Services (Training and Configuration): None  
AMC: None
- (i) Additional comments: NIL
- (j) Name of bidder or representative present: Mr. Durga Srinivas Rao Manager, Administration
- (k) Total bid price: \_\_\_\_\_ (list currencies and amounts or percentages)
- i.) Software License Costs: USD 230,100 and INR 602,000  
ii.) Related Services (Training and Configuration) INR 13,805,000  
iii) AMC: USD 150,000

Signature of responsible official: \_\_\_\_\_

Date: **21<sup>st</sup> Dec 2012**

  
( Sri Jayadev Mishra )  
Sr. Divisional Accounts Officer,  
PMU, OSRP

  
( Sri Rashmi Ranjan Bohidar )  
Superintending Engineer (i/c)  
IS CELL, OWD

### Bid Opening Checklist

(To be filled out for each bid as it is read out)

Contract Reference: IFB Number: PMU-WB-35/2012/AMS-COTS

Bid Opening Date: **21<sup>st</sup> December 2012**

Time: **16: 30 Hours**

Name of Bidder: Bentley Systems India Private Limited


- (a) Is outer envelope of bid sealed? YES
- (b) Is bid form completed and signed? YES
- (c) Expiration date of bid: (In conformity to ITB Cl. 20.1)  
90 Days from Bid Opening ( i.e. till 21 March 2013 )
- (d) Is documentary authority for signing enclosed? Documents signed by the  
Business Development Manager of the Company  
as per Bid Information Form
- (e) Amount of bid security (if required): INR 500,000 or USD 10,000 or equivalent

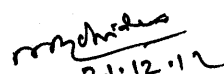
| Sl. | Name of the Bank  | BG Reference No.               | Amount      | Validity   |
|-----|---|--------------------------------|-------------|------------|
| 1   | The Hongkong and Shanghai Banking Corporation Limited, New Delhi, India | BBDNDH122673<br>Dt. 12-12-2012 | Rs. 500,000 | 23-04-2013 |

- (f) Describe any "Substitution," "Withdrawal," or "Modification" submitted : NIL
- (g) Describe any alternative bid made: : NIL
- (h) Describe any discounts or modifications offered: : NIL
- (i) Additional comments: NIL
- (j) Name of bidder or representative present: Mr. Pankaj Mittal, Business Development Manager
- (k) Total bid price: Indian Rupees 2,82,50,771

Signature of responsible official: \_\_\_\_\_

Date: **21<sup>st</sup> Dec 2012**

  
( Sri Jayadev Mishra )  
Sr. Divisional Accounts Officer,  
PMU, OSRP


  
( Sri Rashmi Ranjan Bohidar )  
Superintending Engineer (i/c)  
IS CELL, OWD

Name of the Work: Procurement of Commercial Off-the-Shelf (COTS) Software for Odisha Road Asset Management System (O-RAMS).

BID Identification No.: IFB Number: PMU-WB-35/2012/AMS-COTS

Date of Opening: 21<sup>st</sup> Dec 2012

Time of Opening: 16: 30 Hours

| Sl. No.                              | Name of the BIDDER   | Cost of Bidding Document Amount & Instrument No                             | BID Security Amount & Validity  | Withdrawal / Substitution / Modification, if any | BID Prices  | Discounts offered, if any  | Alternative Offer | Complaint, if any | Name and Signature of the Representative  |
|--------------------------------------|--|---|---|--|---|--|-------------------|-------------------|---|
| 1.                                   | SATRA Infrastructure management Services Pvt. Ltd. Coas, 6th floor Ashoka Bhopal Chambers, S. Park Begumpet, Secunderabad - 500 003 India. | D.D # B 10 500/- from Standard Chartered Bank. DD NO. 832042 dt. 18.12.2012 | BG No - 163410000125 from Axis Bank Limited credit management Centre Hyderabad (AP) dt. 18.12.2012 Amount Rs 5 00 000/- Validity - 30.04.2013 | NIL  | i) Software license cost USD - 230,100 and INR 602,000<br>ii) Related services INR - 13,805,000<br>iii) AMC - 2 USD - 150,000 | i) - software license 15% on foreign currency<br>ii) related services - None.<br>iii) AMC - None. (on conditional) | NIL               |                   | Durga Srinivas Rao<br>manager - Admin<br><br>21/12/12 5:20PM |
| 2.                                   | Bentley Systems India Pvt. Ltd, 203, Okhla Industrial Estate Phase - III, Near Delhi PIN - 110020, India.                                  | DD # Rs 10 500/- from - HSBC Bank New Delhi DD no - 744482 dt - 14.12.2012  | BG - No - BBDNDH122473 dated - 12. November 2012 from - HSBC bank Rs 5,00,000/- Validity - 23.4.2013  | NIL  | INR - 2,82,50,771   | NIL  | NIL               |                   | Pankaj<br>PANKAJ MITAL<br>21/12/12<br>BUSINESS DEVELOPMENT MANAGER  |
| Two only<br>of the above<br>21/12/12 |  |   |   |  |   |  |                   |                   |   |